

### 243rd Edition The Bee Exp First published 8 October 2014



www.bowlsbirkenhead.co.nz



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The Birkenhead Bowling Club

Wednesday, 18 November 2020

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### Bowls North Harbour Club of the Year

### **Online Entry Only**

From the Centre (16/11/20): "All Centre tournaments can be entered online at any time before the entry closing date. If you can see the tournament in the online registration list vou can enter it".

From the Club: Individual entries (Centre fours, triples, pairs, singles etc.) are no longer handled by the Club. These entries and payment are the responsibility of the individuals entering direct with the Centre. We have been informed by the Centre that the associated entry forms in the Centre handbook are no longer in use.

### On the Greens

Note: The status of each green may change without notice, always check the greens open/closed board for current status.

Corporates: During November and December the Club host a large number of Corporates that use our greens, these are not list below

Wednesday 18 November – 9.30am Wednesday Triples (OACT) – BYO Lunch Monday 23 November – 6pm "YOU Travel Birkenhead" Social Bowls3Five (4) Wednesday 25 November - 10am Club Day (AC Single Entry) Friday 27 November - 1pm 2-4-2 AC Pairs - mufti Saturday 28 November – BNH Men's Fours & Women's Fours – 2 greens Sunday 15 November – BNH Men's Fours & Women's Fours – 2 greens Monday 30 November – 6pm "YOU Travel Birkenhead" Social Bowls3Five (5) Wednesday 1 December - 10am Club Day (AC Single Entry) Sunday 6 December – Battle of the Bridge – Men's Premier 1 & Men's Premier 2 Monday 7 December – 6pm "YOU Travel Birkenhead" Social Bowls3Five (6) Tuesday 8 December – 5.30pm Christmas Shield (Birkenhead v Northcote) postponed to Tuesday 12 January

Wednesday 9 December - 10am Club Day (AC Single Entry)

### Handicap Singles & Pairs Semi Finals

Games to be completed/resulted by Friday 18 December

### **Inside this Weekend**

Friday 20 November - Club Night

Raffles, Members Draw, Joker 500 Racing – New Plymouth (Thoroughbreds), Alexandra Park (Harness), Addington & Wanganui (Dogs) and from across Australia Softball Fastball 45\* - 5pm Day 1 Fastball 45 Softball from ELE Stadium Mitre 10 Cup Semi-final\* – 7.05pm Otago v Northland Saturday 21 November Racing – Pukekohe & Awapuni (Thoroughbreds), Oamaru (Harness) and from Australia Mitre 10 Cup Semi-final\* – 2.05pm Auckland v Waikato - 4.35pm Hawke's Bay v Taranaki

- 7.05pm Tasman v Bay Of Plenty

Softball Fastball 45\* - 5pm Day 2 Fastball 45 Softball from ELE Stadium Sunday 22 November

Racing – Banks Peninsula (Harness), Manukau & Otago (Dogs) and from across Australia Softball Fastball 45\* - 2pm Day 3 Fastball 45 Softball from ELE Stadium \* viewing selection is determined by the members.

Wednesday, 18 November 2020



## Housie! - Thursday 19 November Caller: Kevin "Scratchy" George Cash Prizes First Game 7pm Housie cards only \$1 per card

Further info ph: 0275 297297, Entry restricted to 18 years and over

Housie! the third Thursday in the month

### **Teams Needed - Women's Centre Fours**

The Centre have two late entry women's teams who would like to play in the fours on Saturday 28 and Sunday 29 November. So they need two additional teams to enter to make up a section. Contact Lesley (027 235 9864) if you can put in a team.

### **19 Teams!**

Saturday 21 and Sunday 22 is BNH Bowls3Five Weekend, headquarters at Mairangi Bay, while Birkenhead will host one green for the Saturday section play. A total of forty-eight club based teams will take to the greens across Harbour playing five games, two sets of five ends and one end tie break if required, of section play searching for those that will progress through to the knock out

Birkenhead has entered seven teams, a long way short of the nineteen teams entered by Takapuna. Birkenhead's team selections are up on the board in the Club. The Conditions of Play are available for download from BNH website, while a hard copy is available for viewing at the Club.

Birkenhead's teams have been named in recognition of our Club Partners (not all Club Partners are used as we only had seven entries). Team names are listed below along with their Saturday section play venues. All play on the Sunday is at Mairangi Bay:

- YOU Travel Birkenhead at Birkenhead
- New World Birkenhead at Birkenhead
- Barfoot & Thompson Birkenhead at Mairangi Bay
- Birkenhead Carpet Mill at Mairangi Bay
- The Good Home Birkenhead at Milford
- Birkenhead Emmie Swart Limited at Orewa
- Birkenhead Wheels on Wairau at Orewa

### **Continuous Ham Raffles and Now Salmon!**

Continuous Christmas ham raffles are now on sale at the bar and will continue to be until Wednesday 16 December. Joining the ham raffles last week we introduced a two draw salmon raffle which is now also available. Both raffles are two dollars per number, per raffle. Each raffle is drawn the Friday after it is sold out. Drawn during the club membership draw time slot. Winning raffles may be collected after 5pm Wednesday 16 December from Birkenhead Bowling Club.

Ham Raffle Results to date: Raffle 1 - #36 Warren Lush,

Raffle 3 - #33 Logan Smith, Raffle 5 - #19 Shona Chambers, Raffle 7 - #17 Terry Moverley, Raffle 2 - #21 Emmie Swart, Raffle 4 - #38 Mick Moodie, Raffle 6 - #10 Vaughan Henderson Raffle 8 - #21 Emmie Swart

BOWLS IORTH HARBOUR NZ MASTERS

15 - 19 February 2021

Headquarters - Birkenhead

**Enter Now!** 

Entries close 16 December



### **Our Report Card**

Back in October members of the Bowls New Zealand Greenkeepers Association visited the Club as part of the assessment process for the upcoming Summers Bowls New Zealand National Singles and Pairs and rolled more than a few bowls over Birkenhead's two greens. The results are in and the Club's report card is all good.

Both greens came in with an "A-",. In the Bowls New Zealand Greenkeepers Association's terms means "Surface and ditches/banks all acceptable – suitable for all Centre and/or National events and as HQ greens".

Birkenhead's two greens have been assessed to be two of the top five greens in the Centre. This grade comes as a result of the greens management by Greenkeeper Brendon Kelly, past Green Super Randall Watkins, current Green Super Doug Campbell. Well done lads, very much appreciated by the members.

### **Nathan Lynch Hot**

The day dawned to clear skies, an absolute stunner as five women's teams took to the greens at Birkenhead in search of Championship Pairs honours. The women playing un-

der the two-life system had three first years amongst their ranks. A steep learning curve for some and just another day in the office for others as play progressed throughout the day. Predicable the first year team, Maranda Starck/ Nicola Sharp, were the first to be eliminated but not after playing some great draw bowls and departing better off for the experience. First year Bev Rolfe leading for Linda Phillips survived to round three where Lauranne



Women's Championship Pairs: Mavis Smith—runners-up, Milkila Nathan and Ruth Lynch - winners, Lauranne Croot - runners-up

Croot and Mavis Smith sent them packing. The pair of Milika Nathan and Ruth Lynch pushed Robin Autridge and Judi Farkash below the line, where the following round Nathan / Lynch sent Autridge / Farkash packing. Croot and Smith had sat out a bye round four watching comfortably from the deck with a wine in hand. At the conclusion of play Saturday after four rounds the pair of Nathan and Lynch were sitting above the line with two lives while the sole surviving one-life pair of Croot and Smith sat below the line. Sunday dawned just a good as Saturday and at 8.30am Nathan / Lynch commenced battle against Croot/Smith. If Croot / Smith could win this game it would come down to two one-lifers and a winner takes all final. An inform Nathan and Lynch weren't interested in playing a winner takes all final as they picked up a single shot in the first of the eighteen ends to be played. Croot / Smith picked two shots on the following end to lead (2-1). But that's where it stopped, with Nathan / Lynch scoring a five on the third end. After twelve ends Nathan / Lynch had won ten ends to two and held a commanding lead (22-3). At that point the game was conceded and Nathan and Lynch were crowned the Women's Championship Pairs Champions. The final score wasn't a true reflection of the skills played in the final but came down to the current form both Nathan and Lynch are currently in.

### **Partners Found**

Those thinking of getting out the house and escaping their better halves on New Year's Day afternoon for a chance at a slice of the \$1,000 cash on offer. Will be doing so thanks to the assistance of the joint tournament partnership between Emmie Swart Limited and Warren Lush. New Year's Day \$1,000 Pairs afternoon, Any Combination, mufti, 12.30pm start, \$1,000 prize pool, \$400 first place. Entry forms from the Club, ph: 027 6661618 or email secretary@bowlsbirkenhead.co.nz.

### MEMBERS DRAW Wednesday between 5-6pm & Friday between 5-7pm

93 Mokoia Road, Birkenhead



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### Rumble Rumbles On

Saturday and four games of gualifying stood in front of sixteen teams looking for Championship Pairs glory. It is a long day out on the greens playing four games of eighteen ends, but this is Championship bowls and the winner will have to endure long days to get the Centre Champ of Champ title to be played later in the season. Four games done and dusted left one team with four wins, father and son combination Peter and Chad Nathan. Five teams with three wins allowing two teams to sneak in to eliminate any byes. Mark Rumble and Nigel Drew took the seventh seed spot with two wins and a draw. While the final spot, eighth seed, went to the Mike Haggart, John Hindmarch pairing with two wins and a plus twelve differential.

Sunday and the business end, lose here and you're going home. Quarterfinals and seeds one, two and three went by the wayside. Mike Haggart / Hindmarch beating Chad Nathan / Peter Nathan, Mark Rumble / Nigel /Drew beat Sandy Cleghron / Evan Thomas (17/13), Jimmy Heath / Jack Huriwai beat Steve Arms / Randal Watkins (18/11), fourth seed, from Saturday's play, Doug Parlane / Mick Moodie beat Martin Short / Lionel Drew (17/13) Semis and Parlane / Moodie made short



Men's Championship Pairs: Winners - Nigel Drew and Mark Rumble, Runners-up - Mick Moodie and Doug Parlane

work of Haggart/Hindmarch with Moodie playing outstanding bowls (19/9). While Rumble/Drew had a more challenging game against Heath/Huriwai with Rumble Drew coming away the eventual winners (16-13).

Mid-afternoon, the bottom green playing superbly, two teams ready to battle it out, the scene was set for the Men's Championship Pairs. Rumble / Drew won the first two ends to lead (3-0). Followed by Parlane / Moodie coming back at Rumble / Drew and to be all drawn (4-4) after six ends and again at (7-7) after ten ends. The eleventh end Parlane / Moodie scored a three to pull ahead (10-7). But that is where Parlane / Moodie's scoring came to an abrupt halt. Rumble / Drew scored the following six ends with the last two ends scoring a five and a four. Parlane/Moodie raised the white flag after seventeen ends as Rumble / Drew held a unassailable commanding lead (25-10) with only one end to play. Rumble and Drew the 2020-21 Birkenhead Championship Pairs winners. Two Championships down and Rumble has nailed both coming into the knock out stages under the radar and showing his form when it matters most. With Championship Triples (12 & 13 December) and Fours (23 & 24 January) to come Rumble could eventually get his four wins.

#### Post Section (Sunday) results at a glance:

8 teams: Mike Haggart / John Hindmarch 23, Chad Nathan / Peter Nathan 11, Mark Rumble / Nigel /Drew 17, Sandy Cleghron / Evan Thomas 13, Jimmy Heath / Jack Huriwai 18, Steve Arms / Randal Watkins 11 Doug Parlane / Mick Moodie 17, Martin Short / Lionel Drew 13 Semi-finals: D.Parlane / M.Moodie 19, M.Haggart / J.Hindmarch 9

M.Rumble / N.Drew 16, Heat/Huriwai 13

Final: M.Rumble / N.Drew 25, D.Parlane / M.Moodie 10



### TAB at Birkenhead Bowling Club.

The Birkenhead Bowling Club is committed to promoting responsible gambling.



## JOKER 500 WEDNESDAY & FRIDAY

### **Reputation Paying Dividends**

As the Christmas Corporate season comes around we are looking at possibly, if Covid stays away, the best ever. A number are repeat bookings along with a number of large new bookings,. All will certainly have a positive impact on the Club's revenue prior to Christmas. Over past years we have built a reputation as the Club to hold your function at, in fact the first booking for this Corporate season came in back in July. This year corporates have changed dates and times just to be able to hold their function at Birkenhead. What was once, not so long ago, considered a fundraising bonus has now become an essential feature revenue raising activity for the Club with budgets to meet.

Talking to the Club's Function Manager, Emmie Swart said "the corporates booked will keep us all busy and we are actually not taking any more bookings, we are desperate for helpers". There are a number of large groups and help from members is required. If you can help out write your name on the white board in the Club beside the corporate you're available for or contact Joseph Korkis or Emmie Swart.

### Finally a Complete Evening

It's been a frustrating start to "YOU Travel Birkenhead Social Bowls3Five" with the rain and light cutting the first evening short followed by the rain washing out any chance of play out on the greens on the second evening. Finally last Monday it all fell in to place and a complete evening was enjoyed by twenty-six teams. Three teams finished what ended up a chilly last game out on the greens with three wins the unlucky three winner effectively coming in fourth was "Glass Half Full". The surprise of the evenings was one of new teams "They See Me Bowlin" snatching third place. But regardless of the results, a good time was had by all with a total of eighteen prize handed out, with over eighty enjoying the meal after.

#### The evening's honours went to:

First: Heeeres Wozza 3 Wins, 13 ends, 30 points for. Second: Drop Kicks - 3 Wins, 11 ends, 23 points for. Third: They See Me Bowlin - 3 Wins, 12 ends, 14 points for. Consolation (on the last game): Bowling Stones - Win, 4 ends, 13 points for

### Umpires Tournament - Birkenhead

The Bowl North Harbour Umpires Associations tournament at Mairangi Bay on Friday 6 November fell victim to the heavy rain the day and night prior. All is not lost as 2021 sees the BNH Umpires Associations add a new tournament to their 2021 calendar and Birkenhead is pleased to host them.

You don't need to be an umpire to play or enter a team, all bowlers are welcome. Friday 15 January at Birkenhead, Any Combination Triples, 9.30an start, \$30 per team. Sponsored by Emmie swart Limited (ESL)

To enter and don't leave it to late, email fellow Birkenhead member and Umpire Garry Moverley gpmoverley@gmail.com

Housie! with Scratchy: - 7pm the third Thursday in the month.

### Wednesday the Best Day?

If you're interested in substantially increasing your odds on winning the \$500 in the Joker 500, Wednesday is your day as the numbers in attendance are not as great as Friday Club Night.. Joker 500 on sale from 4pm and drawn 6pm. Membership draw drawn between 5pm – 6pm.

Joker 500 Wednesday, 18 November, only 20 cards remain to choose from and one of them is the joker and \$500 cash.



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### The Good Home Birkenhead \$6,500 Women's Pairs Saturday 13 & Sunday 14 February



### The Dog House

Our irregular columnist Mike Cartwright putting one mans perspective on the sport of bowls. Last Tuesday I was getting pestered by Terry to draft up something for the Bee Express and the deadline was drawing near. I sat down and put something together in an attempt to make some people laugh while trying not upset anyone who might take me a bit more seriously. Its okay with Birkenhead club members because most realise what a plonker I am and generally take what I say with a pinch of salt anyway, but, for those who don't and haven't got personalities then what I write may often be taken the wrong way. And so it was I managed to keep Terry from slagging me off and managed to get something to him on time. The stress of writing something for the Bee Express tends to send my sexual performances plummeting so when I finish I tend to find I have to dip into my supply of the blue pills. I hadn't been to the doctor recently and on this particular Tuesday I was running low so decided not to waste what I had and relax with a nice wine and watch the Bowls3Five. I'd polished off about half a bottle McGuigan Shiraz when old Miles introduced some team from the South Island, and blow me dead, out popped a player who had made a guest appearance for Takapuna on Sunday. Now they were making a guest appearance for some other club two days later....bowls prostitution at its best. The sight of this person strolling out took me back a couple of weeks when Bowls3Five did a profile of a Wellington club who preached on about all their members being locals only to put on display a bunch of youngsters who were about as loyal as a bull in a field full of cows. Now don't get me wrong Bowls New Zealand allows it to happen in the name of the development of bowls and I'm fortunate I'm not good enough to worry about it, but, I must admit I do feel sorry for the person from the South Island who missed out on a trip to Auckland because they weren't good looking enough. Anyway it looks like bowls prostitution is where its at and I've decided to join six different clubs in six different regions in an attempt to raise my profile. I've also made sure they don't have a membership of more than 10 so I have a reasonable chance of winning a club championship. I ain't going to win one at Birkenhead because the players there spend a lot more time in the bar and are way more relaxed than me when it comes to playing finals, uglier, but better bowlers... just.

It was a short week this week as me and the Mrs set off on Thursday for a romantic getaway. My confidence had been ripped to shreds after two weekends of bowls and I was thankful not too embarrass myself in the pairs this weekend. We headed off to a place just outside Piopio which had no WIFI, no cellphone coverage and no TV. Best thing about it though was that if Katrina didn't want to get romantic then there was plenty of Heffers and Romneys that were pretty adept at wrapping their tongues around some perennial ryegrass.

Finally, although I wasn't there for the pairs I was getting regular updates on Facebook on how things were going. I put a dollar on Doug and Mick making the final with the TAB and won \$25000. Congratulation to Mark Rumble and Nigel Drew...as they say Rumble Rumbles on....see you in the triples my friend...that's if I'm not playing in the Piopio Bowling Club Championships which are on the same weekend....depends on who pays me the most....until next time





### **Inaugural Summerset National Mixed Pairs 2021**

Reproduced from Bowls New Zealand website, November 9, 2020

Next year, on the 1st March 2021, a new event will join the national lawn bowls calendar. The Summerset National Mixed Pairs will be held across Central Otago, the day after the conclusion of the Summerset National Open Fours.

"It's the first time a national open mixed pairs tournament has ever been held," says Bowls New Zealand Event Co-ordinator, Alex Reed. "We've held mixed pairs in national pathways events before, but never an 'open' mixed event."

The new tournament has been timed so that participants in the 2021 National Men's and Women's Fours can potentially re-jig their teams to also compete in the mixed pairs event. "We know that many clubs send both men's and women's teams to the Fours," says Reed, "And we also know that many couples join a Four to the event, so they can play bowls and make a holiday of it with their partner."

Couples will therefore potentially already be in and around Alexandra, so we're anticipating that players involved in Fours teams will consider extending their stay a few days in this magical spot, and break up into mixed pairs."

Like other national open events, the Summerset National Mixed Pairs will begin with qualifying- competition games. "We have set aside Monday 1st and part of Tuesday 2nd March for qualifying. Depending on the number of entries, we'll be using the same greens as the Fours the week before."

"The afternoon of Tuesday 2nd March and Wednesday 3rd March will see quarter-finals, semi-finals and the final all played at Alexandra Bowling Club to wrap up the tournament." Entries are already open for the Summerset National Mixed Pairs at https://form.jotform.com/202638725701858.

"Although we see this as an ideal opportunity to carry on from the Fours, you don't need to play in the Fours to be eligible to play in the Mixed Pairs. You can play in one or the other, or both."

The new tournament is another step in the continuing evolution of the national lawn bowls competitions.

"Two years ago, we had one national competition over Christmas/New Year," says Reed. "We split it into a Singles and Pairs tournament at the start of January, and a Fours tournament at the end of February."

"The idea was to give bowlers the opportunity to play in at least one nationals event closer to their home, without the expense of having to traipse to the other end of the country. It's been a great success ... we have far more overall entries than we used to. And this new mixed pairs competition is likely to increase participation even more."

The new event may also be a pointer to the future of bowls, where mixed tournaments possibly become even more popular than single-sex events. After all, lawn bowls is a sport which can be played equally well by women as men.

"It wouldn't surprise me," observes Bowls New Zealand Chief Executive, Mark Cameron. "We've always enjoyed gender diversity in lawn bowls. Both men's and women's clubs have been around for more than 100 years."

"25 years ago, we amalgamated the administration of the game, and men's and women's clubs and centres amalgamated around the same time."

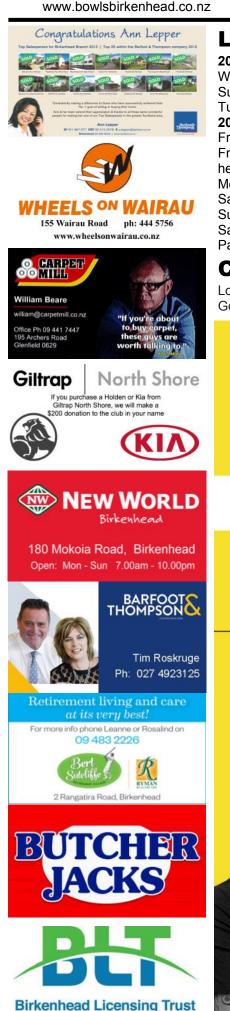
"Since that time, mixed tournaments have increasingly appeared on official club and centre programmes," says Cameron. "and the time has come to actively foster mixed tournaments at national level. We've achieved this most recently with Bowls3Five and adding the Summerset National Mixed Pairs Tournament to our calendar provides another opportunity to showcase this aspect of our game."

"The mixed game is something that bowlers should be proud of ... few other sports facilitate and encourage joint gender participation. Indeed, many sports are still struggling with the concept of allowing equal representation in their games, let alone facilitating joint participation."

"I think it's something the bowls community should be proud of."

#### Summerset National Mixed Pairs at a Glance

Dates:	Qualifying:	Monday 1st March and Tuesday 2nd March 2021		
	Finals:	Tuesday 2nd March and Wednesday 3rd March 2021		
Venues:	Qualifying:	Bowls Central Otago clubs (details tbc)		
	Finals:	Alexandra Bowling Club, Central Otago		
Entry:	Form:	https://form.jotform.com/202638725701858		
	Cost:	\$90 (plus processing fee) per team		
	Close-off:	31 January 2021		



### Locked In For Summer 2020-2021

#### 2020

Wednesday 16 December - Rod Mahon Memorial - Ham (OACT) - Lunch provided Sunday 20 December – Sunday Ham Tournament (OACT) – Lunch provided Tuesday 24 December - Stuie's Birthday Mini Tournament (OAC, Single Entry) 2021

Friday 1 January - 12.30pm \$1,000 Pairs Afternoon Tournament (ACP - mufti) Friday 15 January – Bowls North Harbour Umpires Association Tournament @ Birkenhead (OACT)

Monday 18 January – "YOU Travel Birkenhead" Social Bowls3Five (7) Saturday 6 February - Birkenhead Charity Tournament (OACF) Sunday 7 & Monday 8 February - \$5,500 "Carpet Mill" Men's Pairs Saturday 13 & Sunday 14 February - \$6,500 "The Good Home Birkenhead" Women's Pairs

### Comedy Night

Looking for something a little different for a night out in Birkenhead. Our friends at the Good Home are having their very first comedy night with an awesome lineup!





### **2021 Summerset National Singles & Pairs**

Don't forget to get your entries in for the 2021 Summerset Nationals' Singles and Pairs - (Men, Women and Disabled), to be hosted in Auckland from January 2 to January 8, 2021. Entries are now open, head along to Bowls New Zealand's website (https:// bowlsnewzealand.co.nz) for all the information you need in the lead up to the competition. More information will be added as entries are confirmed and draws are completed

#### Playing Dates & Programme for National Singles & Pairs

Date	Men's	Women's			
2 Jan, 2021	Men's Pairs (Qualifying)	Women's Singles (Qualifying)			
3 Jan, 2021	Men's Pairs (Qualifying)	Women's Singles (Post Section) Women's Singles Plate Competition	NZBLBA Singles (Qualifying)		
4 Jan, 2021	Men's Pairs (Post Sec- tion) Men's Pairs Plate Event	Women's Singles Post Section and Finals	NZBLBA Singles & Pairs (Qualifying)		
5 Jan,	Men's Pairs Post Sec-	Women's Pairs	NZBLBA/NZDLBA		
2021	tion and Finals	(Qualifying)	Pairs (Qualifying)		
6 Jan, 2021	Men's Singles (Qualifying)	Women's Pairs (Qualifying)	NZBLBA Pairs Qualifying & Semi Finals NZDLBA Singles Qualifying		
7 Jan, 2021	Men's Singles (Post Section) Men's Singles Plate Event	Women's Pairs (Post Sec- tion) Women's Pairs Plate Competition	NZBLBA Singles Semi Finals & Sin- gles & Pairs Fi- nals NZDLBA Post Section and Finals		
8 Jan, 2021	Men's Singles Post Section and Finals	Women's Pairs Post Section and Finals			

# New Years Day \$1,000 Pairs Afternoon

Any Combination – Mufti Friday 1 January 2021 12.30pm Start \$400 First Prize \$20 Entry Per Team First 32 Paid Entries Accepted

Birkenhead Bowling Club, 93 Mokoia Road, Birkenhead





www.bowlsbirkenhead.co.nz

The Birkenhead Bowling Club

#### Wednesday, 18 November 2020



### **Kids Christmas Party**

Pencil this one in for the little ones, Saturday 5 December the club is taken over by the kids. The Kids Christmas Party (12 years of age and under) is again kindly supported by Tim Roskruge (Barfoot Thompson agent) and John Hindmarch. Starting at 12.30pm with entertainment and afternoon tea for the kids, followed by Santa and his sack. Bring a present to the value of \$15 with your child's name and age on it for Santa's sack. To assist with catering, member's name and numbers of children attending on the white board in the club please. This is for all Club Member's children and grandchildren.



### **Spotlight on Club Partners**

This week we put the spotlight on Barfoot and Thompson agent Tim Roskruge. Again this year joint supporter of the Kids Christmas Party. Tim is also one of our Quiz Night Partners ensuring our monthly quiz continues. When Tim is not selling realestate he can be found drumming for the band Soul Agents. Thanks for your continued support Tim. *Source: https://www.barfoot.co.nz/our-people/t.roskruge* 

#### Rapport and trust are top of my list

Over the years I'm proud to have built a reputation for fairness, professionalism integrity and resourcefulness.

I worked from a very young age, making my own way and made the transition into real estate in 1981, selling Auckland central city and outer lying suburbs. I have sold predominantly on the North Shore for the last 20 years, but am open to working in other areas -I embrace change.

#### There's more to it than just selling houses

Listening to people is incredibly important, understanding why they are selling and what they need.

This is where I excel - it's about sitting down face to face with people and having a depth of knowledge on property and law, combined with strong negotiation skills.

#### Success - We can't direct the wind but we can adjust the sails

One of the keys to my success is knowing how to handle the ups and downs in the industry. Having the ability to answer any question off the top of my head and managing the different scenarios that we come upon gives my clients comfort in the knowledge they will be well looked after.

Both sides of any transaction to me are equally important; I have the ability to build rapport and enjoy working with all cultures.

For success call me, let's get the ball rolling - Tim Roskruge 0274923125

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